

# SERIOUS TRUCKS. EASY FINANCE.



Western Star Financial



# WHY WESTERN STAR FINANCIAL?

As part of the Daimler Group, the world's largest truck financier, Western Star Financial is the dedicated finance provider for Western Star Trucks. Our products are specifically designed with Western Star owners in mind. This means you benefit from tailored products, backed by our industry knowledge and experience.

We offer fast finance approvals through our dedicated finance assessment team who appreciate the needs of truck buyers. Our competitive pricing and flexible finance contract terms, with the option of repayment holidays, are just a few of the reasons why Western Star Financial is for you.

As a customer, we will tailor a plan to suit your requirements and offer a suite of financing options that meet your individual needs.

# TAILORED FINANCIAL SOLUTIONS

Western Star Financial will help you realise your dream of driving a new truck sooner with our tailored finance packages.



# OUR BUSINESS LOANS



## ASSET-HIRE PURCHASE

This type of finance product provides you with flexible options. Finance agreements of this type can be structured with or without a deposit. Payments can be tailored to suit individual needs by opting for a longer term or incorporating a final balloon payment. Upon completion of the finance agreement, and following final payment, you will then have ownership of the vehicle.



## ASSET LOAN

Asset Loan, commonly referred to as a Chattel Mortgage, is available for individuals, sole traders, partnerships and companies where ownership of the vehicle at the start of the finance agreement is important. This finance product differs from an Asset-Hire Purchase and Finance Lease in that vehicle ownership is provided for at the start of the finance agreement, in exchange for security to be taken over the vehicle. Upon completion of the finance agreement and following final payment, security over the vehicle is released.



## FINANCE LEASE

This type of finance product is a rental agreement offering fixed payments with the addition of a residual value payable at the expiry of the finance contract. This finance product offers immediate use of the vehicle without a substantial outlay. At the end of the finance lease you can make an offer to purchase, re-lease, or upgrade to a brand new vehicle – the choice is yours.

# OUR FINANCE PRODUCT FEATURES

WITH ALL OF OUR FINANCE PRODUCTS YOU BENEFIT FROM:

- **Flexible Terms**  
12-60 months for all Western Star Trucks
- **Final Balloon Payment/Residual Value**  
Available on all finance contracts excluding leases
- **Fixed Interest Rates/No Ongoing Monthly Fees**  
Your interest rate is fixed for the duration of the loan term
- **Structured Payments**  
We can tailor payments to suit your cash flow requirements

Western Star Financial is a registered business name of Mercedes-Benz Financial Services Australia Pty Ltd ABN 73 074 134 517. All finance products offered are subject to conditions and standard credit assessment and lending criteria. We recommend you seek independent financial, taxation and legal advice on your individual circumstances before entering into any finance agreement.